



KANO STATE GUIDE ON ACCESS TO CREDIT FACILITIES

BANK OF AGRICULTURE KANO STATE GUIDE ON HOW TO ACCESS CREDIT FACILITY

	FINANCIAL	CREDIT	ELIGIBLE, BENEFICIARY	APPLICATION	
5/N0	INSTITUTION	FACILITY	AND SECTOR	PROCESSES/REQUIREMENTS	CONTACT INFORMATION
1.	BOA Ltd	a) Micro Credits	Any Nigerian or Resident of Nigeria Whom is 18 years of age and above whom is also into any Kind of Agric Business or any small scale entrepreneur	i) Open a Savings Account with the Bank ii) Obtain and fill a Loan application form iii) 2 (Two) personal Guarantors iv) 20% Lien Deposit or SPO for Civil Servants	Kano city 31/34 New City centre, Kano. www.boanig.com +234(0)704 020 2222 e-mail: info@boanig.com
		b) YARN & GEM	Any Nigerian or Resident of Nigeria whom is 18 years of age & above whom is also in to any Kind of Agric Business or any Small/Medium scale Entrepreneur	i) Open a Savings Account with the Bank ii) Obtain &fill a Load application form iii) 2(Two) personal Guarantors with undertaking from Commissioner of Oath from a High Court iv) 20% Lien Deposit v) Business plan of the project	Same as Above

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c) SME/Macro Credits	Any Nigerian or Resident of Nigeria whom is 18 years	i) Open a Savings Same as Above Account With the Bank
Credits	of age & above whom is also	ii) Obtain & fill a Loan
	in to any kind of Agric -	Application form
	Business or any medium /	iii) Business plan /feasibility
	Large scale entrepreneur	Study of the project
		iv) Tax certificate
		v) Security;
		a- Landed property b-
		Bonds- Debentures c-
		Equity vi) Legal Search Report on Security
		vii) Insurance Cover viii) Banks Status Enquiry

GUIDE ON HOW TO ACCESS CREDIT FACILITY, JAIZ BANK

5/N0	FINANCIAL	CREDIT	ELIGIBLE	APPLICATION PROCESS / REQUIREMENTS	CONTACT
	INSTITUTION	FACILITY	BENEFICIARY		PERSON
2.	JAIZ BANK PLC	a) MSME Category A: N20.1 million to N100 Million	Beneficiaries- MSMEs Sector: All MSMEs sectors as long as item to be finance is Halal	 i) Customer to visit any of Jaiz Bank Branch ii) Customer is required to have a corporate or current account operating for at least six months iii) Customer will be interview and appraised based on his business and relevant criteria iv) Legal mortgage on the pledge property (State R of O or C of O). v) Lien on the equipment/asset financed if applicable vi) Key main risk insurance policy on key promoter(s) from Takaful/Insurance company vii) Takaful/Insurance of the pledge assets viii) Takaful/Insurance of the Assets/Equipment/Goods financed. ix) Personal guarantee by the promoter/director supported by statement of Net worth. x) Execution of the GSI Mandate by customer. xi) All other documents necessary to give effect to transaction.(eg means of 	
		b) MSME: Category B: N10.1 million to	Beneficiaries- MSMEs Sector: All MSMEs sectors as long as item	identification, tax clearance etc) i) Customer to visit any of Jaiz Bank Branch ii) Customer is required to have a corporate or current account operating for at least	No. 55 Tafawa Balewa Way, Off Murtala Muhammad
		N20 Million	to be finance is Halal	six months	Way, Kano State.

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Cate N2.1	MSME egory D: 1 million to Million Million Sectors as long of the befinance is	NES ii) Customer is required to have a corporate or current account operating for at least	

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		vii) viii) ix)	Key man risk Insurance Policy on key promoter(s) from Takaful/ Insurance Company acceptable to the bank. Takaful/Insurance of the Assets / Equipment / Goods financed. Personal guarantee by the promoter / director supported by statement of Net worth. Execution of the GSI Mandate by customer. All other documents necessary to give effect to transaction. (E.g. means of identification, tax clearance etc	
Category E: N500,001 to	Beneficiaries- MSMEs Sector: All MSMEs sectors as long as item to be finance is Halal	i) ii) iii) iv) v) vi)	Customer to visit any of Jaiz Bank Branch Customer is required to have a corporate or current account operating for at least six months Customer will be interviewed and appraised based on his business and relevant criteria Power of Attorney on the pledge Assets (Movable/ Immoveable) which shall be valued (managers estimate and registered on the National Collateral Registry and/or Stock Hypothecation. Lien on the equipment/ assets financed (if Applicable) Key man risk Insurance Policy on key promoter(s) from Takaful/ Insurance Company acceptable to the bank.	No. 55 Tafawa Balewa Way, Off Murtala Muhammad Way, Kano State.

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		vii)	Takaful/Insurance of the	
			Assets/Equipment/Goods financed.	
		viii)	Personal guarantee by the	
			promoter/director supported by	<i>'</i>
			statement of Net worth.	
		ix)	Execution of the GSI Mandate by	
			customer.	
		x)	All other documents necessary to give	
			effect to transaction. (E.g. means of	:
			identification, tax clearance etc)	
f) A	MSME Beneficiari	es- MSMEs i)	This is recommended to be handle by	No. 55 Tafawa
Cate	egory F: Sector: All	MSMEs	JAFIC Virtual Terms (where applicable)	Balewa Way, Off
N10	00,000 to sectors as	long as item ii)	Cross Guarantee by individual member of	Murtala Muhammad
N50	00,000 to be finan	ce is Halal	the Corporative/Association/Union (where applicable)	Way, Kano State.
		iii)	Individual with verified and credible	
			records of business and financial position	
			can be considered in exceptional cases	

BANK OF INDUSTRY KANO STATE

5/N0	FINANCING INSTITUTIO N	CREDIT FACILITY	ELIGIBLE BENEFICIARY	APPLICATION PROCESS / REQUIREMENTS	CONTACT INFO
3.	Bank of Industries Limited	a) Micro Enterprise (1-10M)	Registered Businesses	 i) Formal Application Letter ii) Business plan iii) Certificate of Registration iv) Form CAC/BN/A1 v) Quotation for Supply of items of equipment from two (2) different suppliers vi) Source of raw materials from at least two different suppliers vii) Evidence of Factory Ownership/Lease viii) Tax identification No (TIN) ix) Recent Bank Statement of the Promoter for the past one (1) year x) External Guarantor's a. Letter of intent to guarantee b. Profile /CV of Guarantors c. Means of identification (i.e. Int'l Passport or driver's License or National ID Card) d. Four (4) Passport photographs e. Notarized Statements of Net-worth with affixed Passport photographs (Standard Form will be issued by BOI) f. Evidence of stated Net-worth (photocopies of land/building/vehicle documents) xi) Letter on declaration of Outstanding Liabilities to other Institutions and/or individual if any xii) Letter containing the BVN of all shareholders 	Plot 7, Guda Abdullahi Road City Centre (Farm Centre), Tarauni Kano, Kano State Aminu Yusuf ayusuf@boi.ng 07053794406

			xiii) Photocopies of International Passport or Driver's	
			License of all directors	
			xiv) Detailed profile of the Director and	
			Management staff (preferably curriculum vitae)	
			xv) Four (4) Passport photograph of the Director	
			xvi) Complete BOI Questionnaire, Know Your Customer	
	b) SME (10M-	Registered	i) Formal Application Letter	
	2Billion)	Businesses	ii) Feasibility Report	
	- · · · · · · · · · · · · · · · · · · ·		iii) Certificate of Incorporation	
			iv) CAC7- Particulars of Directors	
			v) CAC2.1- Particulars of company Secretary	
			vi) CAC2 - Statement of Share Capital	
			vii) Memorandum and Articles of Association	
			viii) Quotation for the supply of items of equipment from	
			(3) different suppliers	
			ix) Sources of Raw materials from at least two Suppliers	
			x) Recent Tax Clearance Certificate of the Company	
			xi) Recent Tax Clearance Certificate of (2) Company	
			Directors.	
			xii) Company's statement of affairs (for start-ups)	
			xiii) Three years Audited Account of the Company by	
			BOI Accredited Auditors.	
			xiv) Recent Management Account of the Company	
			xv) Recent Bank Statement of Company/Directors for	
			the past one year	
			xvi) Collateral Security in the form of Certificate of	
			Occupancy (C of O) or Deed Assignment	
			xvii) Valuation Report on the property to be used as	
			collateral by BOI accredited Values	
			xviii) Tax Identification Number (TIN)	

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	x> x> x> x> x>	ci) Letter of declaration of Outstanding Liabilities to other Institutions and or Individual (if any) cii) Letter containing the BVN of all Shareholders ciii) Four (4) Passport photographs of two(2) Directors and the Company Secretary civ) Photocopies of International Passport or Driver's License of two (2) Directors and company Secretary civ) Detailed Profile of the Directors and Key Management Staff (preferably Curriculum Vitae) civi) Copy of Draft Technical. Management, Machinery Supply and/or Joint Venture Agreement (where applicable	
	ix x) xi	Feasibility Report Certificate of Incorporation CAC7- Particulars of Directors CAC2.1- Particulars of company Secretary CAC2 - Statement of Share Capital Memorandum and Articles of Association Quotation for the supply of items of equipment from (3) different suppliers Sources of Raw materials from at least two Suppliers Recent Tax Clearance Certificate of the Company	

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xiv) Recent Management Account of the Company xv) Recent Bank Statement of Company/Directors for	
the past one year	
xvi) Tax Identification Number (TIN)	
xvii) Letter of intent to Guarantee from any commercial	
bank	
xviii) Regulatory approval (NAFDAC,SON etc)	
xix) Letter of declaration of Outstanding Liabilities to	
other Institutions and or Individual (if any)	
xx) Letter containing the BVN of all Shareholders	
xxi) Four (4) Passport photographs of two(2) Directors	
and the Company Secretary	
xxii) Photocopies of International Passport or Driver's	
License of two (2) Directors and company Secretary	
xxiii) Detailed Profile of the Directors and Key	
Management Staff (preferably Curriculum Vitae)	
xxiv) Copy of Draft Technical. Management, Machinery	
Supply and/or Joint Venture Agreement (where	
applicable)	
xxv) Completed BOI Questionnaire	
xxvi) BOI Know Your Customer	

ACCESS TO CREDIT CBN

5/N	FINANCIAL	CREDIT FACILITY	ELIGIBLE BENEFICIARY	APPLICATION	CONTACT PERSON
	INSTITUTION			PROCESS/REQUIREMENTS	
4.	CBN	a) MSMEDF	People who are in to micro enterprises and SMEs via the sharing ratio: Vomen 60% Others 40% Economically active Persons with disabilities (PWD) 2%	 i) The borrowers shall apply to the nominated PFIs for a facility. ii) The PFIs shall appraise the applications for economic and financial viability before sending eligible applications to the CBN iii) CBN shall approve and disburse funds directly to the PFIs' correspondent bank accounts on behalf of successful applicants 	A4, Lagos Street, Nigeria - P.M.B. 3025 Kano, Kano State
		b) Energy	The company has to be registered in Nigeria and involved in the electricity value chain	i) To access the facility, the project promoter has to identify a Deposit	

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			provision for roll-over but not
			more than 5 years
			v) An "all-in " interest rate of not
			more than 5% per annum, to
			revert to 9% by March 1,2022
			vi) For power projects, up to 70% of
			the total project cost
			vii) Submission of Irrevocable
			Standing Payment Order (ISPO)
			from the Sponsoring Bank
	c) Aviation	The Airline must be	<u> </u>
	•	incorporated under the	· ·
		Companies and Allied Matters	a Deposit Money Bank that is
		Act of 1990 and operating in	willing to access the facility on
		Nigeria.	its behalf for the project.
			ii) The Deposit Money Bank would
			thereafter forward the request
			to the Bank of Industry (BOI)
			for processing which will in turn
			forward the request to Africa
			Finance Corporation (Technical
			Adviser to the Fund) for
			appraisal.
			iii) The Term loan has a maximum
			tenor of 15 years, but not
			exceeding July 31, 2025
			iv) The working capital component
			has a tenor of one year, with a
			provision for roll-over but not
			more than 5 years
			more man e years

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				v) An "all-in" interest rate of not more than 5% per annum, to revert to 9% by March 1,2022 vi) For airlines and hangar projects, refinancing could be up to 100% of the total project cost vii) Submission of Irrevocable Standing Payment Order (ISPO) from the Sponsoring Bank
5.	NIRSAL Microfinance Bank	a) AGMEIS	✓ Small and Medium Enterprises with good financial track record ✓ Petty traders with verifiable businesses ✓ Individuals with verifiable sources of monthly income (including paid employment for at least 6 months) ✓ Individuals and business owners in need of household equipment/ and other consumer assets ✓ Individuals and businesses operating within the agricultural value chain	i) Personal details like name, phone number and address etc. ii) Bank Verification Number (BVN) iii) Business details like name and address. A4, Lagos Street, Nigeria - P.M.B. 3025 Kano, Kano State

ACCESS TO CREDIT. NIGERIA EXPORT-IMPORT (NEXIM) BANK

5/N	FINANCIAL INSTITUTION	CREDIT FACILITY	ELIGIBLE BENEFICIARY	APPLICATION PROCESS/REQUIREMENTS	CONTACT PERSON
6.	Nexim Bank	a) Export and Guaranty Facility	✓ Eligible Exporters. Duly registered companies in Nigeria and corporative Societies (whether as manufacturing, merchant or Service exporters).	i) Complete form a (ECGF.1) ii) Complete farm (ECGF-2) iii) Complete form (ECGF-3) iv) Satisfy requirement of (KYC)	2H55+254, Murtala Mohammed Way, Badawa, Kano 700001, Kano
		b) Export Development Facility	✓ Duly incorporated /registered in Nigeria ✓ Commercially Viable and have relationship with established counterparts and contracts with verifiable export off-takers ✓ With satisfactory credit reports obtained from at least two(2) Credit Bureau (inline with the provision CBN Circular	 i) Application form ii) Request from the project promoter seeking funding under EDF iii) Certificate of business incorporation iv) Audited statement of accounts for the last three (3) years v) Feasibility study/business Plan of the project vi) Relevant permits/ Licenses approvals vii) There applicable 	

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c) Direct Lending Facility	BSD/DIR/GEN/CIR/04 dated April 30,2010) projects with regional export promotion/export development objectives and/or promoted by state as a private sector export promotion/export development objectives and or promoted by state as a private sector export enterprise Projects with regional export promotion/export development objectives and or promoted by state as a private sector export enterprise Be duly incorporated/registered in Nigeria as limited liability companies or corporative societies (manufacturing, trading Iviii) Verified Export Orders/Contracts or other Export Arrangement export Assessment report x) Any other documents that may be required by NEXIM Fortified true copy of Certificate of incorporation In Three years of audited statement of accounts or a complete management report iii) A feasibility study report/
1 '	Be duly in Certified true copy of Certificate of incorporation in Nigeria as limited liability companies or corporative societies i) Certified true copy of Certificate of incorporation ii) Three years of audited statement of accounts or a complete management report

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	d) Foreign Input Facility	orientation evidence by export ✓ Be duly incorporated /registered in Nigeria as limited liability companies or corporative societies (manufacturers, trading	vi) Evidence of license/ permit from relevant agencies where applicable. vii) Evidence of export commitment or any other arrangement acceptable to NEXIM viii) Copy of Environmental Impact Assessment Report ix) Any other document that may x) be required i) Profoma Invoice from manufacturer or accredited representative ii) Processed form M marked "not valid for AFEM iii) Environmental Impact
		 ✓ It produces goods/services for direct export ✓ It uses at least 60 percent (by value) of local raw materials or intermediate goods/ services produce in Nigeria for its products exceeds 50 percent 	applicable) iv) Feasibility report for new projects or a brief for ongoing project v) A status credit report on the client company and its promoters directors vi) copy of certificate of incorporation of the applicants company vii) Evidence of any relevant Export Orders/arrangements

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	e) Local Input Facility	✓ Be duly incorporated/registered in Nigeria as limited liability companies or	viii) Letter of assurance (applicable to fishing trawlers) ix) Factory design where applicable which include the bill of quantities x) Site visit report of the project by the PB i) Promissory notes/irrevocable standing order for the amount facility suitably drown ii) Fixed and or floating charge
		corporative societies (manufacturing, trading or services companies) Be existing production unit with a minimum of 50% export orientation evidence by previous and existing repot orders Be new units with a minimum of 50% export orientation evidence by export	over all assets of the project and/or promoter's landed properties with NEXIM's interest noted iii) Marketable financial instruments iv) Application documentation such as v) Certified copy of incorporation vi) Exporters audited statement of account for the past three years vii) Feasibility study report
			viii) Certified true copies of Form 002 and 007 ix) any other document that may be required by NEXIM
	f) National Creative Art and	✓ A company in Nigeria can benefit from the facility	i) Letter of application ii) Company incorporation documents

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	Entertainment	✓ If it operate in the	iii) Feasibility Report/Business plan
	(NCE) Industry	entertainment and	iv) Valuation report on collateral
	loan scheme	creative industry	v) Land and Building
		✓ If it's not owned by	vi) Equipment
		government (Federal,	vii) Intellectual property
		State or Local)	viii) Past audited Account and
		✓ If it is not with an	management report
		oligarch business	ix) Evidence of
		interest that may	Marketing/distribution
		interfere with content	x) Pro-forma invoices where
		policy for its own	applicable
		interest	xi) Bills of quantities/production
		✓ Industry Value chain	budget where applicable
		such as Music production	
		and distribution, film	
		distribution, Television	
		production, Radio	
		production Fashion	
		production and	
		acquisition of hi-tech	
		production equipment	
		and ancillary facilities	
g)) Nigeria-Africa	✓ Transactions supporting	i) Prospective borrower registers
37	Trade	investments in	with Nigeria Export Promotion
	Investment	manufacturing and	Council (NEPC)
	Promotion	processing of goods and	ii) Submit application form to
	Programme	services that will be	NEXIM Bank along with required
		traded between Nigeria	documents
		and other countries as	iii) After concluding checklist,
		well as with Nigeria and	Nexim forward credit request to
		other African countries	. 13 75. 114. 4 5. 54 1 544.55. 75
		Cition right loan countries	

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	as well as with Nigerians	Afreximbank for further
	in Diaspora	processing
	✓ export oriented project	iv) And confirms its risk
	promoted by Nigeria	participation in the transaction
	entities	v) Afrximbank reviews the request
	✓ Projects being sponsors	and either approve or seeks
	by Nigerian companies in	additional risk support from
	other African countries	NEXIM or any acceptable bank
	✓ All goods and services	which is willing to risk
	will be eligible for	participate
	support except	vi) Check
	prohibited items as	neximabj@neximbank.com.ng
	enshrined by law	vii) For collateral and othe
		documents requirements
h) Small a	nd ✓ duly registered Small	i) All Assets Debenture
Mediu	m Medium Enterprises	ii) Legal Mortgage
Enterp	rise (SME)	iii) Equitable Mortgage
Facilit	√ (SME) Clusters engage in	iv) Irrevocable Commercial Bank
	the production of and or	Guarantee
	making of export goods	v) Insurance Bond
	and services	vi) Collateral Ware house
	√ (SME) that registered	management
	with the Nigerian Export	vii) Corporate Guarantee
	Promotion Council	viii) Personal Guarantee
	(NEPC)	ix) Movable Assets
	√ (SME) clusters and	x) Application form
	Association that belong	xi) Know Your customer (KYC)
	to relevant commodity	xii) Download guideline for more
	export association	details @(neximbank.com.ng)

i)	Women and Youth Export Facility		Duly registered Export oriented Small and Medium Enterprises in Nigeria with women and youth Promoters Structured Organization with a mandate to empower Women and Youth along the export value chain Transactions connected with export of goods wholly or partially processed/manufactured in Nigeria	iii) iv) v) vi) viii) ix)	Application Letter completed to Nexim Bank Form Know-your -CU Customer Form and signature mandate Cards Board resolution to borrow Relevant incorporation/registration documents Relevant incorporation/registered documents Valid Export Contract/Local Purchase Order Audited Account Statement and most relevant account management Valid Tax Clearance Certificate Valid means of identification of company management Any other document that may be	
		✓	•	iv)		
					·	
				v)	Relevant	
					,	
		✓				
			. •	vi)	•	
			, , ,			
			•	vii)		
			in Nigeria			
				-		
				ix)		
				x)	Any other document that may be	
					required by NEXIM	
j)	Nigerian	✓	Duly registered/	i)	Transactions connected with Oil	
	Content		incorporated companies		service contract	
	Development		in Nigeria	ii)	Contract to boost the operations	
	and Monitoring	✓	Commercially viable and		and viability of a qualifying	
	Bond (NCDMB)		have contract		NOSP	
	Fund		relationship with	iii)	Transactions for the supply of	
			IOC/major NOC		low-end assets and/or other	
					equipment relating to the	
					execution of an oil service	
					contract from IOCs/NOCs	

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			 iv) All applications under the scheme shall be online through a dedicated portal created by NEXIM for the scheme. v) Applications with full documentary requirements, shall be processed to disbursement within 21 working days
7 Gobarau Micro Finance bank	Micro Credits	✓ Registered MSME's	 I. Written application containing Amount, Purpose, Tenure, Security and sources of payments. II. 10 to 20% personal contribution, running the accounts two to three months. II. Statement of account. IV. Collateral/ Security such as C of O's customary ownership of a house, plot, shop or farm standing order, postdated cheques, letter of Guarantorship, etc. V. To conduct search on Cof O, Customary Ownership, to execute Mai Unguwa Due Processes form